

NORTHERN



SOUTHEAST REGIONAL AQUACULTURE ASSOCIATION, INC.

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1308 Sawmill Creek Road Sitka, Alaska 99835

April 4, 2019

Request for Proposals 2019 Season NSRAA Crawfish Chum Salmon

Dear Interested Salmon Buyers:

The Northern Southeast Regional Aquaculture Association (NSRAA) based in Sitka, Alaska is seeking proposals for the licensing right to harvest Chum salmon at West Crawfish Inlet (~40 miles to south of Sitka) for the 2019 season. In cooperation with ADF&G and at the request of local Area Management Biologist (AMB), NSRAA will be prepared to harvest small groups of chum bound for Crawfish Inlet that may hold in the upper arms of West Crawfish Inlet in August and September. It is expected that these will be small, surgical harvests. It will be the responsibility of the winning bidder/processor to provide harvest boat(s) and tenders to accomplish the job in the most efficient manner possible, and at the time and place of harvest as determined by NSRAA (licensor).

Crawfish Inlet: chum CR bids are requested for harvest in NSRAA's Crawfish Special Harvest Area (SHA) as specified in regulation or immediately adjacent to the SHA at the request of ADF&G AMB. The cost recovery operations' goal is to remove high quality fish when chum salmon returns stall in areas adjacent to the SHA. Bids can be on a sliding scale with poundage thresholds. The winning processor is required to sign a NSRAA licensing agreement for the CR fish.

Processors are expected to supply reliable tenders and harvest boat(s); this is essential to get the job done in a timely and efficient manner. Please provide a list of boat names and skippers that you plan to employ in the harvest.

Proposals for **Chum salmon** must be received at NSRAA's office by **5:00 p.m. ADT, Wednesday May 1, 2019** via fax 907-747-1470, email steve_reifenstuhl@nsraa.org, mail 1308 SMC Rd., Sitka Alaska, or hand delivered to the NSRAA office 1308 SMC Rd. For additional information, please call 747-6850 or 738-3509. Bid proposals will be kept confidential. NSRAA reserves the right to reject any and/or all bid proposals.

Thank you for your interest and I look forward to hearing from you.

Sincerely,

A handwritten signature in blue ink that reads 'Steve Reifenstuhl'.

Steve Reifenstuhl,
General Manager NSRAA

Request for Proposal for NSRAA Chum salmon at West Crawfish Inlet

Crawfish & W. Crawfish Inlet Chum – due Wednesday May 1, 2019

Crawfish & West Crawfish Inlet are located about 40 miles south of Sitka. In 2018 we observed marine survival of ~11% on the 3 year olds. A forecast of 3.4 million chum (Medvejie fall stock) age 3, 4 & 5 year olds are forecast in 2019. It is expected that 99% of the returning fish will be caught in common property fisheries. There will be no targeted Cost Recovery harvest in Crawfish Inlet.

If drought conditions prevail as they did in 2018, and chum behavior is similar, there may be schools of chum stalled in Shamrock Bay and the two arms of West Crawfish Inlet. In order to reduce straying with a return of this magnitude NSRAA will work closely and at the request of ADF&G to surgically harvest groups of stalled chum in these areas. It is expected that these harvests might need to be conducted in late August through mid-September as conditions require. Harvest boundaries will be announced through ADF&G emergency order (EO) but are expected to include very small portions of West Crawfish. Commercial trolling will not be disrupted. The winning bidder is expected to conduct harvest when ADF&G makes the request to NSRAA, at which time NSRAA will coordinate with the processor. If a bidder cannot manage a harvest on the required day, NSRAA has the option to seek another buyer to alleviate any bottleneck in harvest.

Bid Criteria

This is a single year bid. One boat minimum, tenders may not be needed if harvest volume is low

What is the price per pound (royalty payment) to NSRAA?

My bid is: \$ _____ / pound (at point of capture in West Crawfish SHA) for any amount harvested, or if preferred use these cumulative season thresholds:

Harvested chum less than 100,000 pounds – price/lb. _____

Harvested chum less than 250,000 pounds – price/lb. _____

Harvested chum greater than 250,000 pounds – price/lb. _____

For example if the 3 thresholds are \$1.00 for < 100,000, \$1.10 for <250,000, and \$1.15 for >250,000; and the season total harvest is 249,000 pounds, \$1.10 applies to entirety of the 249,000 pounds.

- **Chum Salmon Bid: The deadline for receiving completed bids is at 5 p.m. ADT, on Wednesday May 1, 2019**

NSRAA reserves the right to reject any or all bids.

Company: _____

Address: _____

Telephone: _____

Fax: _____

E-mail: _____

Authorized company official: _____

Title: _____

Signature of authorized company official: _____

Date submitted: _____